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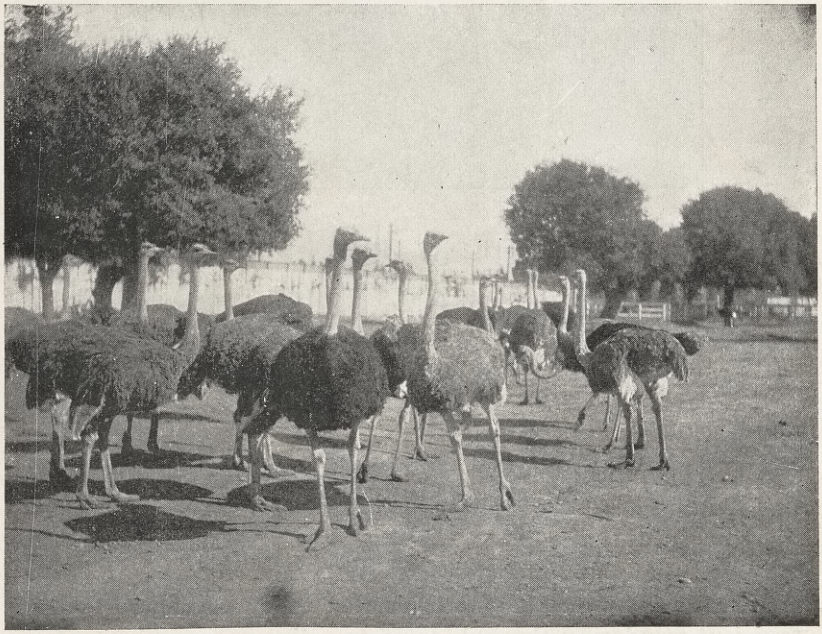
Cawston Ostrich Farm - Pamphlets

Price List.....

SOUTH PASADENA OSTRICH FARM



1900

One of the strangest sights in the United States.—*New York Journal Christmas Number 1898.* . . . . . .

B. R. BAUMGARDT & CO.
LOS ANGELES, CAL.

PRICE LIST.....

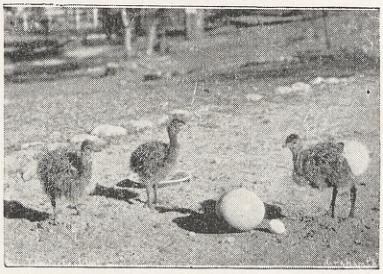
THE SOUTH PASADENA OSTRICH FARM

CALIFORNIA

A MIND not specially gifted with the power of prophecy, upon proper investigation, can easily foresee the great future for the ostrich industry in the States to the southwest of the United States extending south from the Nevada Mountains. Twenty years ago the African ostrich was unknown in America, except as viewed by the transient wandering through some traveling menagerie; to-day half a dozen large ostrich farms are in full operation in California, the largest of which contains some four hundred ostriches. Our view at the commencement of this article exhibits a corral in the South Pasadena Farm; the immense birds observed are merely ostrich children, having not yet arrived at that age when they shed their most beautiful and largest feathers. In the perspective may be observed other pens—the places where mating ostriches are confined; the progenitors of that numerous ostrich population that shall one day cover the fertile mesas of California with ostrich life as thickly as the African ostrich in the home of

his race covers the veldt to-day. The farmers at the Cape own three hundred thousand ostriches; the export value of the product is eight million dollars per annum, controlled by the London market. When the sales of California ostrich feathers—product fresh from nature and not injured by long sequestration in London warehouses—shall equal one-fourth of that amount, then the American market will be supplied by the American ostrich; that desirable period, apparently so far in the perspective, is according to the views of the most experienced ostrich farmer in the United States, merely a question of the present generation.

The little birds represented at the end of this statement are not ducks; they are baby ostriches, and have just emerged, from the large ostrich shells in which they have been for forty-two days confined, into the glorious climate of California. At first they sit in reposeful dignity, being too weak to walk; ere many hours have elapsed they are nibbling the sweet alfalfa, growing at the rate of twelve inches a month, and destined inevitably to fill their proper places in the economical administration of the affairs of the greatest of all republics.



Price List 1900

IT IS VERY DIFFICULT by means of a price list merely to give a true idea of the quality and appearance of ostrich feather manufacture; while seeing may be believing, yet the additional advantage of a proper explanation of the good points in ostrich feathers, which features more or less affect the value of the articles, is one that no printed price list can supply. One very good test may here be suggested in regard to the black ostrich feather tips—the brighter and more glossy the color the more valuable the feather, for it is impossible to obtain a very fine gloss upon a poor quality of feather. Our best grades of manufacture have already obtained a reputation, on account of their beautiful lustre. These are obtained only from the plumage of the male ostriches; they are harder in texture than all others, brilliant in appearance, and have the advantage of the natural curl which helps to retain them in proper shape for a very long time. Our lower priced goods are made from the feathers of both sexes; they have given very good satisfaction in wearing qualities, and while sold at considerably lower prices than elsewhere, have the additional merit of freshness and *life*, a feature not possessed by much of the African merchandise that remains for months probably on sale in the vast London warehouses.

OSTRICH FEATHER BOAS.

Our boas are of a rich, glossy black, made of long-flued Amazon feathers of equal length. We use no wire or string, the boa consi sting entirely of ostrich feathers of excellent quality and uniform shade. The prices of boas depend entirely on the width and length, all being made of the finest grade ostrich feathers. We particularly recommend our $16, yard and a quarter, and $20, yard and a half, boas (as expositions of the finest that can be obtained in this branch of ostrich feather manufacture at these prices.)

We give with each boa sold a handsome aluminum pin, thus obviating the use of a ribbon in fastening, which is liable, in time, to injure the product.

BOAS AND COLLARS.

BLACK, WHITE, NATURAL AND COLORED.

20 inches, ...	$2.75, $4.50, $5.50, $6.50
One yard,	$7.50, $9, $11
One and a quarter yard,	$8.75, $11, $12, $13, $16, $18, $20
One and a half yards, ...	$12, $16, $18, $20, $23
Two yards, ...	$25, $30, $35

Boas by express, 25 cents extra.

COLLARETTES.

These are made up in all colors, contain each nine tips, prices varying according to the quality and color of the feathers, a most beautiful and becoming article of ostrich feather manufacture.

Prices, .. $4.50, $6, $8 $10

OSTRICH FEATHER TIPS.

PER BUNCH OF THREE.

5 inches long	50 cents
7 inches long	$1.45
9 inches long	2.25
10 inches long	4.00
11 inches long	5.00

Delivered free to every part of the United States.

DEMI-PLUMES

SEE SPECIAL PRICES ON EN-CLOSED CIRCULAR

All Feathers Shipped Prepaid. Address all Orders to

EDWIN CAWSTON,

South Pasadena Ostrich Farm.

PLUMES AND AMAZONS.

13 inches	$2.25
14 inches	3.50
16 inches	4.50
17 inches	6.00

Delivered free to every part of the United States.

Boa Plumes, 22 inches long, ...	$7.50 each
Knights Templar Plumes, 23 inches ..	$8 and $10

These are all broad, possess a glossy black of rich lustre, and are made from the best male ostrich feathers. We do not ship C. O. D. (with privilege of examination) but we guarantee all our goods to be first-class value, and sold at lower figures than same qualities are retailed elsewhere.

We always have on hand exceptionally fine tips and plumes of higher grades than are generally to be seen in stores. We will send these C. O. D. with privilege of examination to those desiring extra fine ostrich feather goods, provided $2 is forwarded with the order, which, of course, will be refunded, less the express charges, if the goods are not equal to expectations. In further reference to this matter, we may say that as extra fine ostrich feathers are our specialty we shall be glad to correspond with those interested in superior goods, and give further details that may be desired.

By remitting to us the amount desired to be invested in feather manufacture, stating at the same time the style and quality desired, we will take pleasure in selecting the most suitable and satisfactory to the buyer. Knowing from long experience the best styles, experienced in various qualities and different shades, we are convinced that our patrons will be well satisfied with the results of our selection.

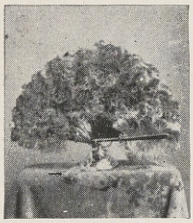
CAPES.

Black, ...	$18 to $25
Drab, white and natural shaded, ...	$20 to $35
White, ...	$25 to $35

Our Capes must be seen to be appreciated. The illustration can give but a faint idea of their beauty and excellence. They are lined throughout with silk and are considered the handsomest ostrich feather novelties on the market to-day, being extremely dressy and stylish.

Capes recurled for $1.00.

OSTRICH FEATHER FANS.



We have an immense assortment of these beautiful and useful articles; there are many shades and various colors, black, white, natural color, pink and blue.

Prices, $1, $1.50, $2, $2.50, $3.50, $5, $7.50, $10, up to $30.

The price of the Fans depends upon the material used for the handle, and size, whether bone, wood, tortoise shell or mother-of-pearl. By express 25 cents extra.

OSTRICH FEATHER PARASOLS.

Black, white or gray, ... $20, $25

We refer as to our reliability to

Duns' and Bradstreet's Commercial Agencies,

The Los Angeles Banks,

The Pasadena Banks.

A Few Testimonials Recently Received

ANNA HELD'S TESTIMONY.

The Parisian beauty, Anna Held, purchased her celebrated plumes, etc., from the South Pasadena Ostrich Farm. She writes as follows:

April 4th, 1898.

"Messrs. Edwin Cawston & Co.:

Gentlemen—The goods ordered by me have just arrived, and I am more than delighted with them, and I feel sure that nothing so beautiful in feathers has ever been made, and they will certainly create quite a sensation in Paris, the city of beautiful things.

I am, yours truly,

ANNA HELD."

The Celebrated California Actress, Miss Blanche Bates, writes us as follows :

NOVEMBER, 1899.
HERALD SQUARE THEATER, NEW YORK.

Mr. Edwin Cawston, Ostrich Farm, South Pasadena:

Dear Sir:—The very beautiful black plumes have just arrived, and I can say with certainty that they are superior to any I have seen in this country, domestic or imported. Assuring you that I come to you for future feather goods, I am,

Sincerely,

BLANCHE BATES,

OAKLAND, CAL., NOV. 16, 1899.

Mr. Edwin Cawston, South Pasadena Ostrich Farm, California:

DEAR SIR:—I received the tips in good order, with which am well pleased.

MRS. CLARK CHASE.

PHILADELPHIA, PA., Oct. 23, 1899.

South Pasadena Ostrich Farm, California:

DEAR SIRS:—I have received the black ostrich plume, and am quite delighted with it. It is the most beautiful one I have ever seen.

Yours truly,

MRS. FLORENCE BROOKS.

BOONE, IOWA, NOV. 1, 1899.

The Ostrich Farm, South Pasadena, California:

The plumes which I ordered arrived this morning, and I am more than pleased with them. They are very nice.

—MISS L..... I. W.....

SOUTH BEND, INDIANA.

Edwin Cawston, Esq., South Pasadena Ostrich Farm:

DEAR SIR:—The feather you sent me, I must say, exceeded my expectations, and I am more than pleased; and I shall in future know where to send for anything in that line.

Very respectfully,

November 1. MRS. E. SLUSSER.

CHICAGO, ILL., January 4, 1900.

Edwin Cawston, South Pasadena, Cal.:

DEAR SIR—Boa and plume received, and they are truly beautiful. I take occasion to thank you for your selection, and when we want anything more in your line you will hear from me.

Respectfully,

H. W. COTTRELL.

BIRMINGHAM, ALABAMA, December 28, 1899.

Messrs. Edwin Cawston & Co.:

GENTLEMEN—The three demi-plumes arrived on the 18th of this month, and I am delighted with them; they are much richer in every way than can be gotten here.

I am, respectfully,

MRS. D. S. LALLAND.

CLEVELAND, OHIO, Dec. 27, 1899.

South Pasadena Ostrich Farm:

GENTLEMEN—The accompanying remittance has been delayed somewhat, owing to absence from my home, * * * * The feathers came in good time, and they are very beautiful—satisfactory in every respect.

Very respectfully,

BETTIE A. DUTTON.

CUMBERLAND, MD., Nov. 26, 1899.

Mr. Edwin Cawston:

DEAR SIR—I received the Amazons the 24th; am delighted with them; all my friends are in love with them.

MISS KATE GARBER.

Raw Feathers—These for sale from $10 to $100 per pound, according to grade, or from 5 cents to $1.50 each in small lots.

Ostrich Egg Shells, $1 each; by express, $1.25.

Decorated Shells, with orange wood stand, $2 each; by express, $2.25.

Orange Wood Paper Knives, with hand-painted picture of ostriches, 15 cents.

Ostrich Farm Paper Weights, 25 cents each.

Photographs of the ostriches and farm, an immense selection, at from 10 cents to 25 cents each.

Boas and Plumes recurled by experts at short notice.

Address all orders,

EDWIN CAWSTON,
Ostrich Farm, South Pasadena, Cal.

WE HAVE NO AGENCY OR SALESROOM IN LOS ANGELES.